

herbst Insight New Features

Insight is a revolution in accounting, adopting new technology to adapt traditional bookkeeping to a new computerised system. Herbst Computer Software offers a business and accounting solution where capacity, performance and efficient access to history are of the utmost importance. Quick and easy transaction and reporting features leave time for more productive activities while management and decision makers can readily access and analyse the information without having to learn complicated computer procedures.

Multi-Currency support & Euro compliant

For any customer, supplier or bank you can issue any transaction in any currency. Insight will keep separate balances for each currency plus consolidated balance in the base currency. This system gives you extremely high flexibility and control over multi-currency accounts and is ready for the complete transfer over to the Euro on January 1st 2001. The base currency can in fact be changed at any time.

Code	Country	Symbol	1/X	Triang	Cur	Rate	Description
AS	Austria	AS			EUR	13.7603	EUR 1 = AS 13.7603
DKR	Danmark	DKR			EUR	7.4582	EUR 1 = DKR 7.4582
DM	Germany	DM			EUR	1.95583	EUR 1 = DM 1.95583
EU	Euro	EUR			EUR	0.707964	EUR 1 = IRE 0.707964
FM	Finland	FM			EUR	5.94573	EUR 1 = FM 5.94573
FR	France	FR			EUR	6.55957	EUR 1 = FR 6.55957
GB£	United Kingdom	GB£			EUR	0.6192	EUR 1 = GB£ 0.6192
IL	Italy	IL			EUR	1936.27	EUR 1 = IL 1936.27
IRE	Ireland	IRE			EUR		
NG	Netherlands	NG			EUR	2.20371	EUR 1 = NG 2.20371
PE	Portugal	PE			EUR	200.482	EUR 1 = PE 200.482
SP	Spain	SP			EUR	166.386	EUR 1 = SP 166.386
US\$	USA	US\$			EUR	1.1059	EUR 1 = US\$ 1.1059

Triangulation currency rates support and history for currency rates. If you post sale invoice for the last year Insight will suggest you use the currency rates from that period.

Product Set up

Insight boasts several strong product features – Bill of material functionality, multi line stock adjustments, stock revaluations and cross location or internal stock movements all of which can be easily transacted and monitored. A product can be a physical good or service and can be identified with a sale, purchase or stock role or a combination of all three.

Product Pricing

In addition to the standard product pricing methods customer specific prices can be created in relation to individual products. There is also an option to enter quantity discount, pricing parameters and unlimited business specific pricing conditions.

Product Name: Standard Office Inkjet Printer
 Product Code: SOIP001 Product Group: Printer Accessories(PRI001)
 Stock Role Default Location: Dublin Warehouse
 BOM Role
 Purchase Role VAT Code: VAT NR 20%
 Sale Role Unit: Each
 Default Cost Price: 1800.00 IRE Update Cost Price on Purchases
 Sale Prices: Enable Quantity Discounts

Name	Exclusive VAT	Inclusive VAT	From Quantity	Rate, %
Normal Price	3000.00	3600.00		
Credit Price				
Cash Price				
Internal Price				

Use Purchase Price Rule Use Sale Price Rule

Barcode Point of Sales

Cash sale and barcode transaction support.

Receipts / Payments

Customer payments received can be manually allocated or automatically allocated the oldest outstanding transactions. Payments received from one customer can also be offset against another trader where required.

Bank / Cash

As all financial transactions such as cash & cheque receipts, transfers and cheque printing are recorded in Insight, Bank statements can be easily and confidently verified against the online data in Insight.

Fully Integrated Payroll

Insight is fully integrated with Herbst HRM 3 Human Resource and Payroll package. Weekly, Fortnightly, Four-weekly and Monthly wages can be imported with one click of a button to the accounts in Insight, thereby automatically updating your nominal ledger, bank accounts and cost center data.

Nominal Ledger

The nominal ledger is fully comprehensive and can be set up with as few or as many accounts

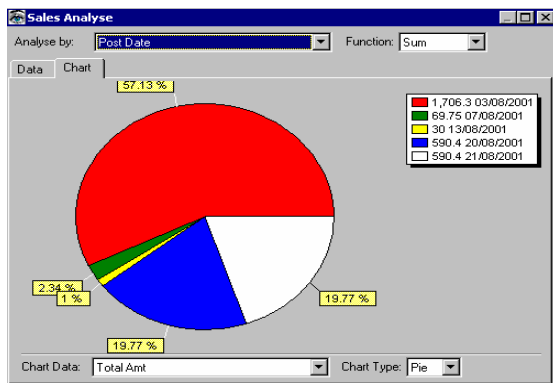
as required. In addition the data can be quickly and easily analysed on-line by cost centre.

Budget Preparation

Budgets can be easily prepared based on a percentage increase / decrease on previous periods or manually input.

View Analyse Tool

In addition to all the views throughout the application there is a flexible quick click analysis tool allowing you to drill down and analyse the data in more depth e.g. a break down of the total value of sales posted on each day.



Increased Security and Full User Rights control

Insight provides the ability to trace user activity, enabling managers to view any data changes made and who made them. Users rights are extremely flexible and can be configured by the administrator according to the business requirements. Data can be shared or restricted across the business as required. Insight also introduces several levels of fences, for instance an administrator can set up a fence date for a company and there is no activity allowed before this fence date.

Users can also be granted view only or edit rights to specific documents and views.

	Create	Delete	Edit	Edit Note
NL Account	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Trader	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Product Group	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Product	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Bank Account	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

E-Commerce

With the rising popularity of E-Commerce Insight has a full web integration facility, which allows you to have your own e-shop hosted by Herbst where customers can check their account details and place orders 24 hours a day 7 days a week. Stock, customer and price details can be updated with the simple click of a mouse button from within Insight and orders downloaded just as easily.

Integrated weighbridge and warehouse options The weighbridge module has been enhanced by the introduction of the warehouse feature. Weigh transactions can now be used not only for weighable products, but also for managing the warehouse inventory - stock in and out movements. Weigh in and out documents can be easily converted to purchase / sales invoices.

Report Desktop and Form Designer

There are numerous pre-configured, but highly customizable reports enabling you to report or view online any aspect of the data gathered. For instance data can be added or removed, new reports created and access to reports restricted based on user privilege levels.

Export & import to Excel/ASCII

Customer, supplier, product and accounts details can be imported from or exported to MS Excel / Ms Word and there is a customisable facility to import and export from / to ASCII files.

Data Migration Wizards

Converting over to Insight from other accounting packages couldn't be easier with Herbst's wizardry. Just a couple of clicks and all the data is migrated and Insight is ready to use.



Plus...

- Improved User Interface- explore style navigation & grid view personalization
- Document editing
- Manual document numbering
- Advanced Quick Edit tool
- Back to back ordering
- Periodic Transactions
- Interest charges calculator
- Additional Invoice/Delivery address capture
- User-friendly journal and reverse journal entry functionality
- Open period / year architecture

Despite its sophistication, as per Insight 1 Insight remains particularly suitable for small-to-medium sized businesses comprising of 1 to 50 users and is available on Windows 95 / 98 / 2000 / NT.