



herbst IRSM

The Complete Roaming Office Solution

The Herbst Insight Roaming-Client Sales Manager is a complete roaming office solution allows you to connect to your office data how you want it, when you want and where you want it!

In control while on the move, management could not be any simpler!

- Herbst Insight 2 on the move
- Global connections at anytime
- Flexible working environment
- Roaming office solution
- The office in your pocket
- Cost efficient comparing to larger devices

Customer Status:

Parameter	Value
Balance	1809.14
Current due	978.00
30 days due	1825.62
60 days due	0.00
90 days due	0.00
120+ days due	0.00
Total due	2803.62
Total unalloc	994.48
Oldest due number	SI-012052
Oldest due date	21 Mar 2004
Oldest due amount	582.71
Last invoice number	SI-012050

Herbst IRSM on Pocket PCs

Everything you can see about a customer's information in your office, you now can also see it anywhere else with Herbst IRSM.



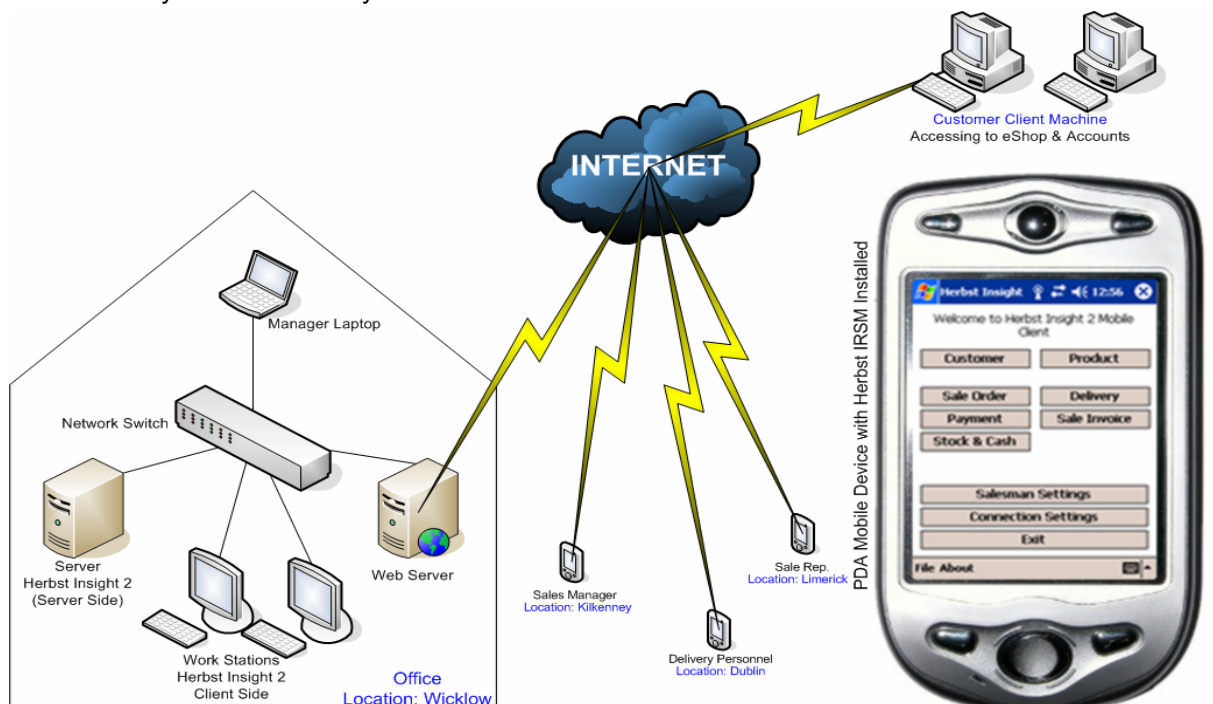
Herbst IRSM offers Support to all these devices

Transactions:

Herbst IRSM allows these simple pocket size devices (left) update your office accounts instantaneously. This is truly remarkable module eradicates a lot of the usual office paper work. The pocket sized device with its easy to read display has simple step by step procedures for each function.

Overview:

You need information from your company database, but you are outside of your office? With Herbst IRSM, there is no problem, using the GPRS technology, Herbst IRSM will ensure you to gather all the information you need while you are on the move.

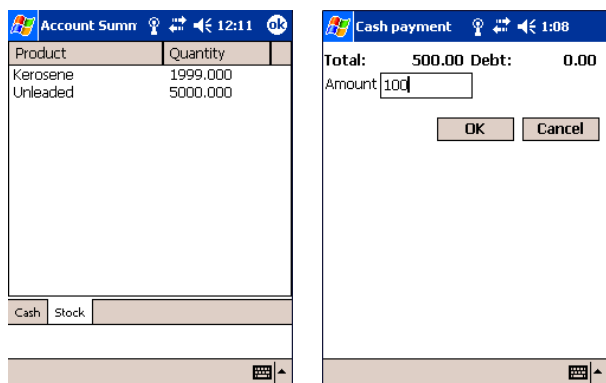


Herbst Software



Cash and Stock Control:

Head office can allocate orders to each device remotely. Orders can be signed and cash may be taken while automatically updating customer accounts. Manager from their own workstations can monitor the stock, cash and delivery status of all salesmen and act accordingly.

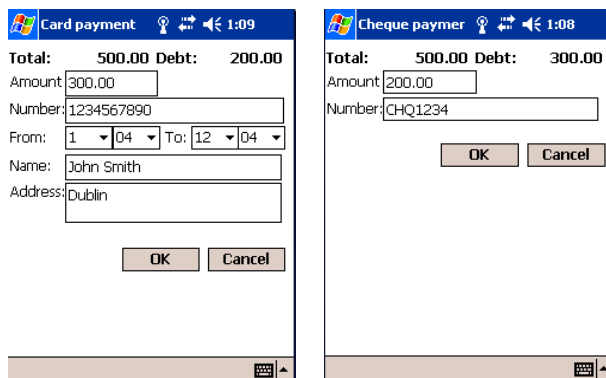


Payment Options:

Don't underestimate the power of these little pocket size devices. It not only allows your salesmen to communicate with the main office through them, it gives you the maximum available options to your business. Payments methods are a great example of just how powerful these small devices are.

There are 3 main payment options that IRSM supports – Cash, Cheque and Credit Card.

Transactions are taking place live in your office, and can be validated as quickly as possible and confirming the order with less time wasted. Time is money!



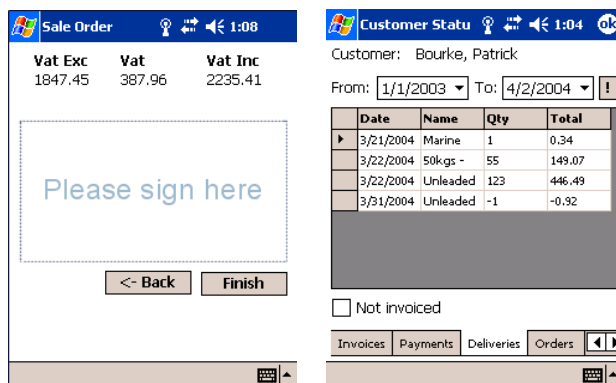
Options of payments are available in 3 ways

How It Works:

1. Orders taken by the salesman directly and instantly presented and signed by the customer(s), at present location!
2. He can find live stock levels of products and response to customers' requests.
3. He then contacts delivery personnel to ship the goods out from warehouse/stock room by van or car, and issue a signed delivery docket.
4. He also could see the outstanding delivery and converting them into invoices.
5. He then issue the customer a payment option. (A mobile printer can then print a copy of receipt to the customer)
6. At office, all these data is received directly into the accounts. Avoiding any paper work.
7. Stock quantity is updated, eliminating traditional administrations.
8. Allowing immediate control and access to information
9. Debt collection. View outstanding age analysis, see all outstanding invoices and payments made, and making the correct response.

Authentication and Verification:

Authentication, Verification and Confirmation can be immediately made after sales, deliveries through the device. Customer/Salesperson can put their signature onto the device and transmitted to the main office's database within minute after signing!



Salesperson/Customers can sign at the space provided